

## Temperance Term

W/C	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	HALF TERM
Unit	<b>Unit 1 Business in the Real World</b>							
Topic	1.1 The Purpose and Nature of Business			1.2 Business Ownership				
Challenge objective and content for all learners	Purpose of business Reasons for starting a business  Basic functions and types of business	Business enterprise and entrepreneurship	Dynamic nature of business	Sole traders Partnerships	Private limited companies (Ltd)	Public limited companies (Plc)	Not-for-profit organisations	
Inspire Opportunities	How would you prioritise the key reasons for starting a business?	What approach would you use to understand the meaning of opportunity cost?	What examples of economic changes can you find that affect a business?	What are the advantages and disadvantages of a sole trader & partnership ownership type?	What are the advantages and disadvantages of a private limited company?	What are the advantages and disadvantages of a public limited company?	What are the advantages and disadvantages of a non profit?	
Assessment			Presentation / Observation		MQC 1.1		MCQ 1.1 & 1.2	
Homework		Home Learning – Low Stakes Case Study 1.1		BBC Bitesize Quiz		Home Learning – Low Stakes Case Study 1.2		

W/C	Week 8	Week 9	Week 10	Week 11	Week 12	Week 13	CHRISTMAS
Unit	<b>Unit 1 Business in the Real World</b>						
Topic	1.3 Setting Business Aims and Objectives		1.4 Stakeholders		1.5 Business Location	1.6 Business Planning	
Challenge objective and content for all learners	What are business aims and objectives?  Purpose of setting objectives  Role of objectives in running a business	Changing objectives  Use of objectives in judging success	Main stakeholders of businesses  Objectives of stakeholders	Impact of business activity on stakeholders  Impact and influence stakeholders have on businesses	Factors influencing the location decision of a business	The purpose of business planning  The main sections within a business plan	

<b>Inspire Opportunities</b>	How can you assess the value of setting a business aim?	Why might objectives differ between a small and a large business?	What examples of business activity would impact its stakeholders?	How can you assess the level of power and influence that stakeholders have on business?	How would you prioritise location features for a new start up cafe?	How would you prioritise location features for a new start up cafe?	
<b>Assessment</b>		MCQ 1.1, 1.2, 1.3		MCQ 1.1 – 1.4		Interim Topic test – Short answer questions (2-3 Marks) 1.1-1.6	
<b>Homework</b>	Aims and Objectives – Student worksheet		Stakeholders Worksheet		Business Planning Worksheet		

## Justice Term

W/C	Week 14	Week 15	Week 16	Week 17	Week 18	Week 19	HALF TERM
Unit	<b>Unit 1 Business in the Real World</b>						
Topic	<b>1.6 Business Planning</b>	<b>1.7 Expanding a Business</b>			<b>Assessment Reflection and Exam Technique</b>		
Challenge objective and content for all learners	Basic financial terms Basic financial calculations	Methods of expansion	Methods of expansion Benefits and drawbacks of expansion Economies of scale	Economies of scale Diseconomies of scale	Command word focus on State Identify and Explain- 2- 3 and 4 -Mark questions Quantitative Skills		
Inspire Opportunities		What are the benefits and drawbacks of expansion?	What is the difference between economies and diseconomies of scale?				
Assessment		Quantitative Skills Worksheet		End of topic formal assessment 1.1-1.7. MCQ and short answer questions (2-4 Marks)			
Homework	Worksheet – Business Planning		BBC Bitesize Quiz		Home Learning Low Stakes Case Study - 1.7		

W/C	Week 20	Week 21	Week 22	Week 23	Week 24	Week 25	EASTER
Unit	<b>Unit 2 Influences on Business</b>						
Topic	<b>2.1 Technology in Business</b>		<b>2.2 Ethical Considerations</b>		<b>2.3 The economic climate on business</b>		
Challenge objective and content for all learners	Impact of the changing use of ICT	E-commerce Digital communication	Ethical considerations	Environmental considerations Sustainability	Interest rates	Level of employment Consumer spending	
Inspire Opportunities	How would you assess the impact of the changing use of ICT on a Business?	What examples can you find to reflect a key developments in e-commerce technology?	What are the advantages and disadvantages to businesses who behave ethically?	How would you describe the benefits of a business that behaves in an environmentally friendly manner?	What would happen if the rate of interest in the economy increases and how might this affect businesses and spending by consumers?	What evidence can you find to suggest how consumers incomes and levels of spending can change depending on the economic situation?	

<b>Assessment</b>	Presentation / Observation		MCQ Topic 1.1-2.1		Interim Topic test – Short answer questions (2-6 Marks) 2.1-2.3		
<b>Homework</b>		Worksheet- Technology in business		Home Learning – Low Stakes Case Study 2.1		Home Learning Low Stakes Case Study 2.3	

## Courage Term

W/C	Week 26	Week 27	Week 28	Week 29	Week 30	Week 31	HALF TERM
Unit	Unit 2 Influences on Business				Unit 4 Human Resources		
Topic	2.4 Globalisation	2.5 Legislation	2.6 The competitive Environment	Assessment Reflection and Exam Technique	4.1 Organisational Structures		
Challenge objective and content for all learners	How UK businesses compete internationally  Exchange rates	Employment law  Health and Safety law  Consumer law	Impact on businesses of operating in competitive markets.  Uncertainty and risks businesses face	Command word focus on Analyse and recommend – 6- and 9-Mark Questions  Quantitative Skills	Organisational structures  Appropriateness of organisational structures  Centralisation and decentralisation		
Inspire Opportunities	What would you recommend a business does to compete internationally in response to globalisation?	How would you evaluate the affect that employment, health and safety laws have on business?	Why do you think it is important for businesses to respond to competition?		What are the functions of specific job roles within an organisation?  Why do you think businesses use different organisational structures?		
Assessment	Quantitative Skills Worksheet		End of topic formal assessment 2.1 – 2.9. MCQ and short and long answer questions (2-9 Marks)			MQC 1.1-4.1	
Homework		Home Learning – low Stakes Case Study 2.4		Worksheet - Legislation		Home Learning – 4.1 Case Study	

W/C	Week 32	Week 33	Week 34	Week 35	Week 36	Week 37	SUMMER	
Unit	Unit 4 Human Resources							
Topic	4.2 Recruitment and Selection		4.3 Motivating Employees		4.4 Training			
Challenge objective and content for all learners	The need for recruitment  Methods of recruitment and selection of employees.  Contracts of employment		Importance of motivation in the workforce  Methods to motivate staff		Importance of training the workforce  Types of training undertaken by businesses			

<b>Inspire Opportunities</b>	<p>What are two main methods of recruitment?</p> <p>What are the key features of a specific job role within an organisation?</p>	<p>What ideas justify that motivated staff contribute to a high performing organisation?</p>	<p>How can you assess the value and importance of training provided by businesses?</p>		
<b>Assessment</b>	<p>Quantitative Skills Worksheet</p>		<p>End of topic formal assessment 4.1 – 4.4. MCQ and short and long answer questions (2-9 Marks)</p>		
<b>Homework</b>		<p>Worksheet - Recruitment and Selection</p>			<p>Home Learning – Low Stakes Case Study 4.3</p>